

C hair's Report

2013/14

2014 was a very exciting year for the Rainbow Centre. Still reeling from the effects of the recession, in March the Board took the decision to launch a crisis appeal to mitigate the lack of reserves the centre held.

The appeal went to the heart of our community and from day one cash and cheques flooded in accompanied by heart-warming notes from old and young determined to keep our doors open. By June 2014 we had raised £174,000, £24,000 more than the target originally set. The Appeal was brilliantly organised and led by our Centre Director and the Fundraising team with the full support of all our staff, volunteers and families. A truly amazing result and I want to thank everyone who helped in any way to achieve this for us.

In June we held a Celebration Open Day for all our supporters and our local community to thank everyone for their generosity. The day was a huge success – well over 1000 people attended, the weather was fantastic and a great time was had by all. A massive thank you must go to all stall holders, bands and performers who donated their services free of charge.

The Appeal dominated most of the time and attention of the Director and the Fundraising team for a good few months, but of course the work of the Centre continued all during this time. A new Service Director had been appointed earlier on in the year from within our staff team resulting in the further recruitment of new conductors and with a fully resourced team we were able to offer new classes for adults thus reducing our waiting list. The Appeal helped to raise awareness of conductive education and we have had a steady stream of enquiries for both our adult and children's service.

Our Fundraising team have continued to build on the work of the Appeal through other strategies designed to build a sustainable income flow. We launched the 100 Club for our corporate supporters, Raindrops Regular Giving for our local Community and an Online Business Directory. Our Trusts and Grants applications have become increasingly more successful to the point where we have achieved just over £100,000 in funds awarded for key projects – a fantastic improvement in this area for our Fundraising team. Equally, our community activity fundraising goes from strength to strength as our awareness levels rise, and I am pleased to say that we have a full timetable of events for the coming year.

Our shops continue to provide us with a much valued income stream as well as opportunities to enhance our community profile and it's great that our newest shop in the centre of Fareham is now in profit.

Another strand to our work has been our engagement with a national project called Action Cerebral Palsy which launched in early 2014. The Rainbow Centre is a member of a consortium working with the Whitehouse Consultancy and Paul Maynard MP (the only MP

with cerebral palsy). The aim is to fight for a better deal for children with Cerebral Palsy. One of the primary objectives of the campaign will be to call for more consistent access to early and intensive support.

At Board level we have recruited four new Trustees whom I am certain will help to increase our overall capacity for work as they bring expertise in finance, HR, business and law.

We said goodbye to two of our Trustees this year Graham Jacobs and Ray Khan. Graham joined us in 2011 and we thank him for all his contributions to the work of the Board and the Centre and are sad that pressure of work prevented him from staying longer with us. Ray has been not only a Trustee, but also Vice Chair and Treasurer. He has done an enormous amount of personal fundraising for the Rainbow Centre as well as being our longest serving member of the Board. His support for the Rainbow Centre has been unstinting and he could always be relied upon to provide help for any event especially if it was to do with sport! We owe a huge debt of thanks for his hard work and commitment.

Both men remain as Ambassadors and continue to offer their support in other ways but we will miss them very much on the Board.

In conclusion, this has been an amazing year for the Rainbow Centre. As our profile has increased, so have our funds and our ability to do what we excel at – providing a warm and supportive culture in which to nurture, assist and sometimes challenge our children and adults to become more independent thus helping to make a profound difference to their lives.

As I say every year, all this is only possible because of the dedication of our staff, volunteers and supporters who all do so much to make our work possible. So a huge and grateful thank you to everyone who has helped us in any way and allowed us to continue our work.

The future for the Rainbow Centre looks very bright and I am sure that we will continue to grow our services and support for those in our community who need us.

Lucy Docherty

Chair of Trustees

Treasurer's Report 2013/14

The 2013-2014 financial year has been a transitional year in terms of achieving financial stability and putting systems and people in place to ensure growth and on-going financial sustainability for the Rainbow Centre.

The cornerstone of this financial improvement was the highly successful appeal which was carried out during Q3/4 of the financial year. The effort and professionalism was outstanding and the success of the appeal is reflected in the data summarised below.

Income

We are pleased to report that the Total income for the year 2013/14 increased by £169.7k to £712.8k (£543.1k in 2012/13 which represents a 31% increase). All of our income streams (Fees, Shops, Grants, Events, Corporate and Community fundraising) contributed to this improvement.

Expenditure

The total expenditure of the Centre increased to £646.3k (from £604.9k in 2013 and £626.8k in 2012). This represents a 6.8% increase. The main reasons for the increase was the necessary replacement of our IT System, essential maintenance on the building, a full years costs for the Fareham shop and Maternity cover for two of our conductors. The control of our day to day expenditure continues to be very tight.

Results

The results show a net profit of £66.6K (compared with a net loss in 2013 of £61.8k).

Additional to this we finished the year with cash in hand of £139k which equates to a cash reserve of 2.5 months. Of the cash reserves we had 38% designated for restrictive use.

We have developed timely, accurate and meaningful financial reporting which allows critical analysis and immediate actions if required. This also allows us to monitor our cash flow and develop our forecasting processes.

Acknowledgements

I would like to pay tribute to our Honorary Auditors Taylor Cocks for the excellent professional service which they provide.

Outlook

I believe that the outlook for the Centre is extraordinarily positive. Our financial situation is much more robust due to the success of the appeal which has led to a much higher profile and interest from both new and existing supporters. We are embarking on a strategy of regular giving which will lead to greater predictability of income which will be of real benefit to us. We are extremely positive that the Rainbow Centre will continue to thrive and carry on with its inspirational work with our Children and Adults.

Gareth Morgan

Treasurer



Director's Report

2013/14

We started the year on a positive note with minor adaptations to the building and a much needed new computer system thanks to funding from both the Hampshire County Council and Fareham Borough Council and The W O Street Charitable Foundation. We had also been named as one of the Mayor of Fareham's charities which helped to increase our profile.

November saw the launch of Action Cerebral Palsy and The Rainbow Centre is proud to be a part of the consortium behind this initiative. Action Cerebral Palsy could have a life changing effect on all children with Cerebral Palsy across the country; we look forward to reporting the results of the Inquiry will be launched in January 2015.

We ended 2013 with a spectacular evening at The Spinnaker Tower aptly named Cocktails in the Clouds. The event sold out and attracted both old and new supporters who helped to raise just over £4,000 with casino tables, raffle and auction prizes. The Tower was lit up in Rainbow Colours and everyone agreed it was a wonderful way to end the year.

We moved into the new financial year 2013/2014 on a firmer footing in terms of team development and structure but still lacked the financial stability needed to ensure the charities future. The Board decided to launch the crisis appeal in March of 2014.

Volunteers, staff, Board members, parents and ambassadors all came together to help the centre. With the help of the press and the amazing support from the local community and businesses an astounding £174,000 was raised in just 4 months enabling us to end the financial year with two full months running costs in a reserve fund.

The team concentrated on every potential success of the appeal and I am delighted to report that we achieved in all areas:-

- Increased children and adult numbers
- Raised awareness amongst corporate supporters
- Launch of 100 Club, a corporate regular giving scheme
- Increased income from donation boxes
- Greater income from our shops
- More and higher grants from Trusts & Foundations
- Engagement of new supporters through community led events
- Increased awareness with organisations such as Rotary, Masons and Inner Wheel

To celebrate the success of the appeal we held a Celebration Open Day in June. All companies gave their time and services completely free as their way of supporting the centre. Over 1000 visitors joined us on the day for a fun packed event.

The Service team is planning for the coming academic year. We will have a new Parkinson's groups for adults, Parent and Child sessions are planned for five mornings a week,

Next year we will be celebrating our 25th Anniversary year and our service users remain a huge inspiration to us all and are the motivation to ensure we have another great year.

Once again, the Board have provided invaluable support throughout the year to both myself and the team and we remain appreciative of their engaged level of support – especially during such a testing year.

Lara Bull

Centre Director



Interim Service Manager's Report

July 2013- June 2014

Over this year the service team has continued to provide a high quality service both for children and their families despite all the changes in the team and leadership, and we are able to look back on a very successful year.

We were pleased that Melinda Bodi became our new Service Director, supported by myself as Lead Conductor-Teacher for the Children's Service and from November 2013 Istvan Szucs, Lead Conductor-Teacher for the Adult Service. Our team was strengthened further by Bea Ebhabha from 1 October 2013 as Conductor in Charge, Adult Service.

We received the delightful news that three members of our team were expecting their first baby. Melinda Bodi in January 2014, Anna Vass in February 2014 and Mariann Balla in May 2014. This, of course, meant that we needed to find replacements for three posts. It was decided that Istvan Szucs and myself would cover the responsibilities for the Service Director and two posts were advertised. After a successful interview Nora Peto was employed to cover Anna's maternity leave and Ildiko Szucs was offered the post to cover Mariann's.

In March we received the news that the Centre had to launch a crisis appeal to stay open. However, frightening as this news was, our whole team became even tighter and gave our full support to the appeal. Despite the crisis, the service provided to our families was not affected in any way, in fact our adult numbers increased.

The appeal has not just helped us financially, but also provided us with a platform towards new prospective parents. Since then we have had many new enquiries and assessments.

Children had many delightful opportunities to meet people such as Robin Cousins, one of our Patrons. They also enjoyed playing with the local firemen spraying water everywhere in the car park. The parents had time to engage in Mother's Day tea and Father's Day breakfast. Our garden makeover was also a great success as the children were able to watch the process. They loved watching the diggers and trying on the hard hats.

Adult services have further developed. We liaised with other local organisations and we have much stronger relationships with them.

Local Parkinson's branches requested presentations from us during their group meetings, which helped us to introduce our services to professionals as well as to those people who needed help in this field.

We have reorganised the room settings at the Centre, which has helped us to include more adult sessions per week. This way we can offer further places and also avoid waiting lists. We take part in regular meetings which help us to maintain our professional relationships with larger organisations. We are able to make sure that we are always up to date with the relevant information we need for our future development, as well as keeping ourselves in the field of vision of local interest.

We were very lucky to take part in many useful training sessions, amongst them was one presented by Caroline Edwards, Orthopaedic Surgeon.

We have carried on providing block placements for many students from various schools, colleges and universities around our region, as well as providing placements for conductor students. Apart from students our team is strengthened by an army of volunteers, whose help and contribution is invaluable.

We organised another successful open week for the professionals involved in our children's and adult's care. Eighteen professionals visited the Centre during the week - physiotherapists, occupational therapists, nursery nurses, student support assistants and SENCO's from the schools our children attend; as well as the local Parkinson's Group chairman.

We are very lucky to still be here and offering our services to everyone who would benefit from them and we hope to be here for many more years to come.

Thank you for all your support.

Eniko Kocsis/István Szucs
Interim Service Managers
Children and Adult Services