



annual report

2009-2010



Helping children and adults with motor impairment towards independence

THE RAINBOW CENTRE FOR CONDUCTIVE EDUCATION LIMITED
A Company Limited by Guarantee – Company Number 04465743
Registered Charity Number 1096603



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The trustees, who are also directors for the purposes of company law, have pleasure in presenting their report and the financial statements of the charity for the year ended 30 June 2010.

Reference And Administrative Details

Registered charity name	The Rainbow Centre for Conductive Education Limited
Charity registration number	1096603
Company registration number	04465743
Registered office	The Bradbury Building, Palmerston Drive, Fareham, Hampshire, PO14 1BJ

The Trustees

The trustees who served the charity during the period were as follows:

	Mrs S. Bayford	
	Mr C. Potter	Chairman (Appointed 11th May 2010)
	Mr R. Khan	
	Mr P. Raisbeck	
	Mrs L. Docherty	Vice Chairman (Appointed 11th May 2010)
	Mr C. Stapley	Vice Chairman (Appointed 11th May 2010)
Parent Board Representative	Mr I. Hooper	
Secretary	Mrs H Somerset How	
Auditor	Taylorcocks Registered Auditors 3 Acorn Business Centre, Northarbour Road, Portsmouth, PO6 3TH	
Bankers	HSBC Bank PLC 165 High Street, Southampton, SO14 2NZ	
Solicitors	Knight Polson Winchester House, Winchester Street, Southampton, SO30 2EB	

forward

HELEN SOMERSET HOW MBE - CHIEF EXECUTIVE

Uppermost in my mind, throughout the year, has been the UK's economic situation and how any downturn in our fundraising would affect the services we provide. Of course, this represents a big challenge, but our increased focus on fundraising and the increasing professionalism of the team has seen us through to the year end in good financial shape.

We have seen management as well as senior staff changes this year and once again used the opportunity to re-focus our activities and recruit more junior level positions. This has meant that senior staff as well as management are experiencing even more pressure whilst new, more junior staff are trained. We all feel a responsibility to the families we serve to ensure that they continue to experience the highest possible quality of service delivery.

Ofsted visited again at the beginning of the year and, for the third consecutive time, awarded us the highest grade of inspection. This official recognition proves that all of our staff, those delivering the service as well as those in the support team, consistently deliver excellence, no matter how challenging the circumstances.

2010 saw a significant reduction in our success in securing income from Trusts and Foundations. As the STEP's income from the Barbara Ward Children's Foundation and the Sobell Foundation comes to a close, no replacement project funding has been secured. The STEP's project has proved invaluable and we are continuing with the service whilst recognising that we will need to finance this from our regular funding. It was, therefore, wonderful news to learn that we were chosen by both the Mayor of Fareham and the Mayor of Eastleigh to benefit from their charity fundraising through their Mayoral years; Eastleigh during 09/10 and Fareham

during 10/11. The funding from these sources is most welcome and will go some way towards supporting the STEP's work. We also learned this year that, at some point in the future we will benefit, from a legacy.

The success of our adult pilot schemes for stroke survivors, MS and Parkinson's is evident. These groups continue to grow despite no active promotion being undertaken. We have reached full capacity and have been forced to start a waiting list. Until we have more staff and teaching space we are unable to develop these groups further. These additional resources will obviously increase the need for additional fundraising to support this expansion of our adult work.

The new government has plans to develop what it calls the Big Society. I foresee that in an effort to get public spending under control the voluntary sector as a whole will be asked to deliver services that the statutory organisations have no funds to deliver. We are without doubt a cost effective organisation and I hope that, if we are flexible in our approach and look on this changing economic climate as an opportunity, we will be able to contribute to the Big Society, continue to help those in our community who are in most need, and remain in a strong position during 2010-2011.



service director's report

MAGDI KOVACS

When I reflect on the academic year 2009/10, the continuous dedication and commitment from both families and staff, and external recognition for our achievements spring to mind.

There can be no better way of recognising the benefit of our service than the growing number of children in each group, and the longer periods of time individual families attend the sessions. Overall our adults services grew most during the year as our participants have shared their achievements with others. In response to demand, we introduced a second group for both the Parkinson's and MS. Participant's numbers grew from 10 to 25 by July, a clear recognition of the difference we are making to more and more families' lives.

In the final year of our STEP's project we started to reap more and more fruits of our hard labour by going out and liaising with more professionals in more settings. We were invited to various conferences and training days as presenters/speakers organised by Hampshire County Council, Portsmouth City Council and a national charity, Baby Lifeline.

As a registered early years provider, the quality of work is assessed on a regular 3 yearly basis by Ofsted. Our service was assessed in January 2010 by two Ofsted Inspectors.

All staff were delighted to hear their very positive feedback, giving us the highest grade in all areas, **OUTSTANDING** for the third time in succession..

Let me share some comments from their detailed report: "The centre provides an exceptionally warm and welcoming environment and is a cheerful, happy place..."

Children are developing excellent skills for the future in relation to their starting points. The conductors greatly encourage children at every opportunity to develop and increase their independent skill, for example taking off

their shoes and socks. Children learn together to help each other..."

Our excellent reputation within the Conductive Education world in the UK led the CEPEG Committee (Conductive Education Professional Education Group) to ask us to host their annual conference in 2011. As they stated in their request letter, "The committee consider the Rainbow Centre as one of the "strongest" CE settings in the country".

I cannot wait to show colleagues around our lovely building with the beautiful gardens in the night before and welcome the 180 delegates on the 12th March 2011.

These achievements would not be possible without the continuous dedication and enthusiasm shown by the staff, volunteers and supporters, for which I am very grateful.

I am confident in the coming years we will be supporting even more families, making a difference in their every day life and one day The Centre and Conductive Education will have the recognition from the relevant authorities which they deserve.



chairman's report

COLIN POTTER

These are challenging times for charities but I am pleased to report that The Rainbow Centre stepped up to the challenge in the year to June 2010.

I can further report that the fundraising team have realised record funds and that the conductive education team are serving a record number of children with cerebral palsy and adults with strokes, MS and Parkinson's.

Time and again, I am humbled by the comments of parents of the children, and the adults we serve. They tell us that the combination of conductive education and the warmth and dedication of our staff, has changed the lives of the children and adults, and those of their families.

I would like to place on record the Boards deep appreciation of the professional commitment of both staff and volunteers at Rainbow which makes these achievements possible.

Organisation

There was one significant organisational change in the year, a Chief Executive was appointed in December 2009. However, the appointee decided after a few months to leave the area and terminated her employment in March 2010. Helen Somerset How stepped up to interim CEO and has held that position until the time of writing this report. A new CEO has been appointed and will take up the position in January 2011.

In April 2010, the fund raising team was increased by one part-time member, to enable us to focus on raising funds from the corporate sector. The overall staffing number remains unchanged.

There has been no change to the composition of the board of Trustees.

Risk Management

The Management Board regularly reviews the major strategic, business and operational conditions that the charity faces.

The challenging economic climate is still seen as the biggest risk factor therefore performance against budget is monitored closely on an ongoing basis. Salaries are our biggest cost and, wherever possible, savings have been made by replacing senior positions, when they became vacant, with juniors who we then up-skill. This has enabled us to maintain staff salary increments thereby reducing the risk of losing key members of staff.



Objectives and Activities

Our objectives remain the same; to deliver high quality conductive education to children and adults with motor impairment. We also remain determined to be highly thought of as a caring and inclusive organisation in order to grow our donor base and retain the loyalty of our valued supporters and volunteers.

This year we have developed our programmes for adults with MS and Parkinson's Disease. We made contact with the interest groups supporting these adults in the community and by the end of June 2010 we were delivering two working groups for each of these conditions. This is in addition to our group for stroke survivors.

We have begun to make contacts in research institutions to develop a research project into conductive education. This may eventually lead to providing clinical evidence of the benefits of CE compared to statutory rehabilitation techniques; thus opening the door to funding from the PCTs and referrals through NHS channels.

We have also commenced initial enquiries with a view to the development training programmes for conductive educators.

Achievements and Performance

Our achievements, that is, the changes we make to the lives of our child and adult clients, and families, are too innumerable to mention. However, we never forget they are the reason for our existence.

Nevertheless, there are numerous other notable events and occasions throughout the year, and there is space to mention but a few here.

The special funding from the Sobell Foundation and Barbara Ward Children's Trust for our STEPs project, is in its final year. This has made such a difference to helping the transition into education of our school aged children and means we help them for longer. We are so grateful to Sobell and Barbara Ward for their contribution, and we intend to continue with the STEPs project, funding it through our own activities.

The ACT Foundation provides matched funding, up to £10,000 to that raised from our in-house organised events. We are most grateful to Basepoint – Gosport

Business Centre – for their continued support for the second year in leveraging this funding.

We were very proud to receive a third, consecutive Outstanding OFSTED inspection in January 2010.

We have been fortunate to be one of the Mayor of Eastleigh's chosen charities throughout the 2009-2010 and in May 2010 we learned that The Mayor of Fareham would be supporting us through his 2010-2011 Mayoral year.

In June, Andy Milner completed his round-the-world Clipper sailing challenge, raising both substantial amounts of money and publicity not only through his own efforts but also through the Mayor of Eastleigh's charity appeal. Allan and Lyndsay Chamberlain hosted a piano recital by Derek Paravacini which raised an equally substantial sum, donated through the Mayor of Fareham's charity appeal.

In November 2009, our co-founder and inspirational leader, Helen Somerset How, received an MBE at Windsor from The Queen.

Summary

This has been a good year for Rainbow, and the momentum has been maintained in the new financial year.

As I write this report, I am looking at a list of achievements, donors, supporters, volunteers that is too innumerable to mention individually. I regret being unable to recognise each person except to tell you that your contribution is invaluable and that, collectively, you make a difference. You help The Rainbow Centre to be the place it is.

Colin Potter
Chairman of Trustees

treasurer's report

NORMAN PEARSE



Running a successful charity is always a challenge. Running a successful charity during a recession is doubly challenging, requiring strong financial control, innovative income generation and sound financial planning.

I am pleased to report that, thanks to our control, fundraising and planning, for the third year running the Centre made a surplus of revenue over expenditure on its unrestricted funds. This has increased our net current assets by £12,000 to £117,000 or 2 months of operating costs. This has moved us closer to our goal of having net current assets at 3 months of operating costs.

During the year we have grown our income from general donations by 14%, which is an amazing achievement and testament to the hard work of our incredible fundraising team. This income is absolutely vital in helping us deliver our services to the community.

During the year we also increased the pay scales of our conductors. This has helped with the retention of key

staff and the recruitment of new staff. This is an area we always keep under review.

We are extremely grateful to all our volunteers who provide vital support for us in service delivery, fundraising, working in our shops and in the general administration of our charity. The estimated cost saving this provided for us is over £50,000 per year.

At December 2010, six months into our financial year, we are meeting our increased income and expenditure budgets. We take nothing for granted and have asked our incoming chief executive to review our 2010/11 Expenditure plans and report to the board on his findings.

The generosity of our supporters is always appreciated and this year people gave "Gifts in Kind" of over £22,000. This has ranged from free and discounted services from; Taylor Cocks for audit; Taylor Made Computer Solutions; Creative Clique for a new e mail and newsletter banner format; Ilinmedia for free web hosting.

Reserve and Investment Policy

The financial year saw the centre's income total £562,933 with expenditure of £579,289 resulting in an excess of expenditure over income of £16,356. However there is a surplus of £12,617 on unrestricted funds, and in the case of the restricted funds we have utilised from our balances £28,973 brought forward from the previous year. This gives an overall deficit of £16,356. (2009 figures Income £547,983 Expenditure £525,819 a surplus of £22,164.)

Fixed assets totaled £9,84,930 (2009: £1,013,637) at the balance sheet date, with some £117,424 (2009: £105,073) held in current assets. Although the financial position shows we are below our threshold of unrestricted reserves, (3 months operating costs) we are continuing to make progress towards building our income and reserves to the required level. Any surplus funds are invested in our deposit account to maximize our investment income. The Charity's finances are reviewed on an ongoing basis, and reported to the board of Trustees' on a quarterly basis.

Membership and Governance

Clients and circle members of The Rainbow Centre are automatically awarded Membership status with voting rights. Organisations may also be members. Membership therefore covers parents, adult clients and Circle members, unless they wish to opt out. Regular supporters, volunteers, other family members and organisations are also welcomed as members by application. Membership is free and we strive to provide regular information to our members. No person or organisation shall be admitted into membership without the approval of the trustees.

The rights of members are contained within the charities Memorandum and Articles of Association.

During 2009/10 The Charity reviewed its Memorandum and Articles of Association and a revised set were approved at an Extraordinary General Meeting held on 26 September 2009. Items included in the new set of governance documents include Proxy voting, electronic voting, votes in writing, trustee indemnity and dealing with trustee conflicts of interest. A copy of the charities current Memorandum and Articles of Association is available to download from our website www.rainbowcentre.org

Public Benefit

The Rainbow Centre provides conductive education services to over 60 children and 25 adults. The centre operates an open referral process from families or care or education professionals. A small contribution to running costs is made but it is ensured that this is never a barrier to accessing services. The charity provides a clear public benefit to the clients it serves.

Plans for the future

A new CEO was appointed in September 2010 and took up post in January 2011. The new CEO in partnership with trustees, staff, volunteers, parents, adults, carers and stakeholders will be developing a 5 year strategic plan for future service development. Ideas already identified include expanding services for adults, expanding provision of training, and participating in research. In January 2011 planning permission for the development of The Bradbury Centre was provided by Fareham Borough Council.

Responsibilities of the Trustees

The trustees are responsible for preparing the Trustees Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the trustees to prepare financial statements for each financial year. Under that law the trustees have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the charity and of the surplus or deficit of the charity for that period.

In preparing these financial statements, the trustees are required to:

- *select suitable accounting policies and then apply them consistently;*
- *make judgements and estimates that are reasonable and prudent;*



prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in operation.

The trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the charity and which enable them to ensure that the financial statements comply with Companies Act 2006. The trustees are also responsible for safeguarding the assets of the charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the trustees are aware:

- *there is no relevant audit information of which the charity's auditors are unaware; and*
- *the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.*

AUDITOR

A resolution to re-appoint Taylorcocks as auditors for the ensuing year will be proposed at the Annual General Meeting.

SMALL COMPANY PROVISIONS

This report has been prepared in accordance with the special provisions for small companies under Part 15 of the Companies Act 2006.

Registered office:
The Bradbury Building
Palmerston Drive
Fareham
Hampshire
PO14 1BJ

Signed by order of the trustees:



Colin Potter
Chairman of Trustees



INDEPENDENT AUDITOR'S REPORT

We have audited the financial statements of The Rainbow Centre for Conductive Education Limited for the year ended 30 June 2010 on pages 9 to 17 which have been prepared under the historical cost convention and the accounting policies set out on pages 11 to 12. This report is made solely to the charitable company's members, as a body, in accordance with Sections 495 and 496 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF THE TRUSTEES AND AUDITORS

The trustees' (who are also the directors of The Rainbow Centre for Conductive Education Limited for the purposes of company law) responsibilities for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that they give a true and fair view are set out in the Statement of Trustees' Responsibilities. Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view, have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and have been prepared in accordance with the Companies Act 2006. We also report to you whether, in our opinion, the information given in the Trustees' Annual Report is consistent with the financial statements.

In addition we report to you if, in our opinion, the charity has not kept adequate accounting records, if the charity's financial statements are not in agreement with the accounting records and returns, if we have not received all the information and explanations we require for our audit, or if certain disclosure of trustees' remuneration specified by law are not made.

We read the Trustees Annual Report and consider the implications for our report if we become aware of any apparent misstatements within it.

BASIS OF AUDIT OPINION

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charitable company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

OPINION

In our opinion:

- *the financial statements give a true and fair view of the state of the charity's affairs as at 30th June 2010 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;*
- *the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;*
- *the financial statements have been prepared in accordance with the Companies Act 2006; and*
- *the information given in the Trustees' Annual Report is consistent with the financial statements.*

For and behalf of Taylorcocks

STATEMENT OF FINANCIAL ACTIVITIES

INCOMING RESOURCES	Unrestricted Funds	Restricted Funds	Total Funds 2010	Total Funds 2009
	£	£	£	£
Incoming resources from generated funds:				
Voluntary income	214,032	80,814	294,846	324,524
Activities for generating funds	189,727		189,727	139,770
Investment income	15		15	592
Incoming resources from charitable activities	78,345		78,345	83,097
TOTAL INCOMING RESOURCES	482,119	80,814	562,933	547,983
RESOURCES EXPENDED				
Costs of generating funds:				
Community fundraising and events	(79,902)		(74,902)	(67,552)
Fundraising trading costs	(84,895)	(109,787)	(84,895)	(62,122)
Charitable activities	(287,391)		(397,178)	(383,000)
Governance costs	(17,314)		(17,314)	(13,145)
TOTAL RESOURCES EXPENDED	(469,502)	(109,787)	(579,289)	(525,819)
NET MOVEMENT IN FUNDS	12,617	(28,973)	16,356	22,164
RECONCILIATION OF FUNDS				
Total funds brought forward	1,072,938	45,772	1,118,710	1,096,546
TOTAL FUNDS CARRIED FORWARD	1,085,555	16,799	1,102,354	1,118,710

The Statement of Financial Activities includes all gains and losses in the year and therefore a statement of total recognised gains and losses has not been prepared. All of the above amounts relate to continuing activities.

BALANCE SHEET

	2010 £	2010 £	2009 £
FIXED ASSETS			
Tangible assets		984,930	1,013,637
CURRENT ASSETS			
Debtors	58,337		15,598
Cash at bank	96,751		138,359
	155,088		153,957
CREDITORS:			
Amounts falling due within one year	(37,664)		(48,884)
NET CURRENT ASSETS		117,424	105,073
TOTAL ASSETS LESS CURRENT LIABILITIES		1,102,354	1,118,710
NET ASSETS		1,102,354	1,118,710
FUNDS			
Restricted income funds		16,799	45,772
Unrestricted income funds		1,085,555	1,072,938
TOTAL FUNDS		1,102,354	1,118,710

With grateful thanks to all those donors who wish to remain anonymous, to everyone who has run marathons, organised events, helped or attended our events, become a Rainbow Circle member, generously given their time, discounts or gifts in kind – we thank you all!

To name just a few;

ANDY AND VAL MILNER
APOLLO FIRE DETECTORS
BDO STOY HAYWARD
BAKER TILY
BRIAN CUMMINGS
CISCO SYSTEMS
CLIVE EMSON AUCTIONEERS
COOPERVISION
COUTTS AND CO
DR FRASER CUMMINGS
GOSPORT BUSINESS CENTRE
HBOS
HMS COLLINGWOOD
HMS NELSON
HMS SULTAN
HAMPSHIRE HACKERS
HAYLING BILLY RIDE
HOOPER SERVICES
IFIND MEDIA
IMPORT SERVICES LTD
JEREMY FOX
KING ALFRED LODGE
LEE ON THE SOLENT GOLF CLUB
LYNDSAY AND ALLAN CHAMBERLAIN
MR M APPLIN
MRS L GLASS
MR J GRIGGS
MR G HILL
MR D KENDALL
MR DAVID LOFTHOUSE

MR DAVID MCBRIDE
MR DARREN MCBRIDE
MR AND MRS MCGOVERN
MR AND MRS J THORESEN
MILLBANK INSOLVENCY AGENTS AND
VALUERS
MOOSE INTERNATIONAL
PETANQUE CLUB
PIPESCENES
PORTSMOUTH AND SOUTHSEA
ROUND TABLE
PORTSMOUTH PROPERTY
ASSOCIATION
ROGER WATERS MUSIC UK LTD
ROTARY CLUB OF ROMSEY TEST
ROTARY CLUB OF WHITELEY
ROYAL MAIL FAREHAM
SA CAPABILITIES
SHIRLAWS COACHING
SMITH AND WILLIAMSON
TARAH GHOSH
TAYLOR COCKS ACCOUNTANTS
TAYLOR MADE COMPUTER SOLUTIONS
TOWERGATE RISK SOLUTIONS

TRUST/FOUNDATION
RHS SPURGIN CHARITABLE TRUST
BARBARA WARD CHILDREN'S
FOUNDATION
THE ACT FOUNDATION
EMILIENCE CHARITABLE TRUST
MR E AND MRS JA PYE CHARITABLE
SETTLEMENT
THE HARE OF STEEP CHARITABLE
TRUST
DE & J LEVY CHARITABLE TRUST
THE HEDLEY FOUNDATION

HERE'S HOW YOU CAN HELP US

Make a donation or regular gift, in person, online or call us on 01329 289500

Join the Rainbow Circle and attend our exclusive events

Make our day – buy a Rainbow Day – the cost is £1,000, the rewards are priceless

Register for Payroll Giving – for more information www.payrollgiving.com

Recycling – reduce waste, improve your green credentials and raise funds for us

Support our fundraising challenges and events – skydiving, Marathons, treks etc



Organise a fundraising event through your company, group or school – we will help!

Support our shops – donate, shop or volunteer

Search the web using www.everyclick.com.uk
register – The Rainbow centre for Conductive Education.

Remember us in your Will – leave a lasting legacy.



Whatever your contribution we thank you!



Helping children and adults with motor impairment towards independence

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